



CUSTOMER INFORMATION
Town of Lysander 2730 W Entry Rd Baldwinsville, NEW YORK 13027 USA

DEALERSHIP
CLINTON TRACTOR & IMPLEMENT COMPANY 31 MEADOW STREET (RT 12B) CLINTON, NY 13323 US 315-853-6151

Retail Offer Number: 0001102085-1

Retail Offer Valid to: 03/16/2022

Description: Sourcewell ID # 149878

UNITS OFFERED			
Unit # 1 WORKMASTER 35 T4B		List Price	28,667.00
Vehicle / Quote Number:	0015329659	Offered Price	28,667.00
Sales Order Number:	0084411194	Factory Freight	676.00
VIN/Serial #:		Sourcewell Discount	-8,026.76
		Setup	1,250.00
		Unit Subtotal	\$22,566.24

Total	\$22,566.24
--------------	--------------------

Core Plug Aerator AE200-84	\$2,978.00
-----------------------------------	------------

70" 3pt Hitch Detacher	\$1,450.00
-------------------------------	------------

74" Snowblower with Hydraulic Chute Rotation	\$10,975.00
---	-------------

Total Offer Value	\$36,969.24
--------------------------	--------------------

Trade in of Workmaster 35 w/ Loader- 2021 Model, 120 hours \$18,000	Trade Credit	# 4566.24
Trade in of Workmaster 35 w/ Loader & Backhoe- 2021 Model, 120 hours \$22,000	Trade Credit	-

Main & Pinckney Equipment, Inc.

7033 Mutton Hill Rd.
Auburn, NY 13021
Local Phone: (315)253-6269
Toll Free: (800)232-0838
Web: www.mainandpinckney.com

SALES PROPOSAL

NAME: Town of Lysander Parks **Attn:** Kevin **DATE:** February 25, 2022

ADDRESS: _____

E-mail: _____

PHONE: _____

SALES REP: Greg Komarisky

E-MAIL: greg@mainandpinckney.com

EQUIPMENT:

	<u>PRICE:</u>
1.) New (2022); New Holland Workmaster 35 compact tractor. 35 Engine Hp. Open station with folding ROPS. Four wheel drive with R3 Turf tires. Hydrostatic transmission. One rear remote hydraulic valve. Mid PTO New Holland 140TL loader, 68" quick attach bucket.	\$ 30,788.00
Sourcewell / NY State Contract Discount (28%) -	\$ (8,620.64)
Inbound freight	\$ 976.00
Dealer prep & Delivery	\$1,000.00

OPTIONAL:

Load rear tires with Ballast Star (non-corrosive) fluid for counter weight.	\$ 450.00
---	-----------

TOTAL: \$ 24,593.36

TRADE IN :

2020 New Holland Workmaster 35 tractor with loader (no backhoe)	\$ 20,000.00
---	--------------

Serial# LSM0W35RCL0012168

NOTES:

*Prices on this quote reflect the

Sourcewell/NJPA Contract #110719 CNH

NYS Member# 4652

28% off MSRP list price on tractor

Purchase Price. \$ 4,593.36

TAX RATE: \$ -

TOTAL PRICE: \$ 4,593.36

* Proposal effective through 03/31/2022

***All equipment Set up, Serviced & Delivered.**

SIGNATURE: _____

QUOTATION CONFIRMATION		
QUOTATION	PRINT DATE	QUOTATION DATE
701628425	02/16/2022	

SOLD TO	116700
RAYMOND E. AND HARRY J. MC QUEEN INC. 10200 RIDGE ROAD WOLCOTT NY US 14590	

SALES AREA	CURRENCY	PURCHASE ORDER NO.	END CUSTOMER
GNH Industrial America LLC Agriculture	USD		

Description		QTY	UNIT PRICE
PRICELIST	0043 N3		
PRICE EFFECTIVE DATE	01/04/2022		
CONTRACT	CONT010655	MY22 OW Under 140HP Q4 2021	
COMMERCIAL MODEL	WORKMASTER 35 T4B	WORKMASTER 35 T4B	
ENGINE POWER	35HP	35 HP	
REGION	NA	North America	
TRACTION	4WD	MFD	
VERSION	ROPS	Rops	
Base machine price			21,695.00
CONFIGURATION	X0639XX	WM35 HST LDR	587.00
FRONT WHEELS AND TIRES	8267104	25x8.50-14 10PR R3 T	400.00
MID PTO KIT	728025	MID PTO	354.00
REAR WHEELS AND TIRES	8304804	41 x 14.00-20 4PR R3	1,540.00
TRANSMISSION	729290	Hydrostatic Transmission	1,454.00
REAR REMOTES	720366	1 Remote SDA	
FRONT END LOADER	464433	FRT END LDR 1484433	5,926.00
		Dealer Net	30,788.00
		GUARANTEED RETAIL DISC	
		Net for Wholegood Programs	
		Mkt Development Fee	
		Total Sundries	
		Total Taxes	
		Total	
PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE. FREIGHT ESTIMATE NOT INCLUDED. QUOTATION UPDATED: 02/16/2022 REQUIRED DELIVERY DATE YEAR 2023 MONTH JUL		Purchase Price: Delivered \$23,956.00	

THIS IS NOT A TAX DOCUMENT

RE & HJ McQueen
 10200 Ridge Road
 Wolcott, NY
 Butch McQueen

New Holland &
 Kubota Sales & Service

Kevin Merrill

From: mcqueens@rochester.rr.com
Sent: Saturday, March 5, 2022 8:58 AM
To: Kevin Merrill
Subject: RE: New Holland Tractor Quote

Kevin,

The quote previously sent to you did not include: Loading the tires and factory freight.

The delivered price would be: \$26,678.00
We would allow for the Workmaster \$19,500.00

Balance \$7,178.00 Delivered

*Leasing is not an option on such a short term of 12 months when you look at the cost.
It may be an option when you look at a 2-3 year turn around.*

If you have any questions call me. Inventory availability could be a problem but I would have to locate field inventory in the system or wait for something I have on order.

Let me know your thoughts.

Butch McQueen

From: Kevin Merrill <KMerrill@townoflysander.org>
Sent: Friday, March 4, 2022 9:05 PM
To: mcqueens@rochester.rr.com
Subject: Re: New Holland Tractor Quote

Butch,

Thank you for the response. Not able to talk next week as I'm on vacation. Interested in the comparison of leasing versus trade in, however, consideration of a lease as an option wouldn't be until 2023. To consider a lease for 2022 would require me to go back to all vendors to solicit lease option quotes. I don't want to do that. I'm already way behind the 8-ball to get a deal done. I need the trade in value so as to make a decision for 2022.

Kindly,

Get [Outlook for Android](#)

From: mcqueens@rochester.rr.com <mcqueens@rochester.rr.com>
Sent: Friday, March 4, 2022 8:50:22 PM
To: Kevin Merrill <KMerrill@townoflysander.org>
Subject: Re: New Holland Tractor Quote

Just got NH leasing numbers
Planning to talk Monday